

## Message Text

UNCLASSIFIED

PAGE 01 PARIS 08711 081558Z

60

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 ( ISO ) W  
----- 044219

R 081549Z APR 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 8236

AMEMBASSY BRUSSELS

INFO USDOC WASHDC

UNCLAS PARIS 08711

BRUSSELS FOR FAGAN

COMMERCE PLEASE PASS TO CAWTHORNE OF NASDA

E.O.11652: N/A

TAGS: BEXP, EINV, FR

SUBJ: PREPARATION OF STATE PROPOSALS FOR PARIS INVEST IN  
USA CONFERENCE

1. PARIS OFFICE OF FRENCH CHAMBER OF COMMERCE IN USA  
HAS JUST REPORTED TO US EXTRAORDINARILY SUCCESSFUL  
OUTCOME OF DISTRIBUTION TO ITS FRENCH MEMBERS OF LISTING  
PREPARED BY PENNSYLVANIA DEPARTMENT OF COMMERCE OF  
PENNSYLVANIA FIRMS SEEKING JOINT VENTURE ARRANGEMENTS  
WITH FOREIGN COMPANIES. OVER 60 FRENCH FIRMS RESPONDED,  
REQUESTING DETAILS ON OVER 390 SPECIFIC PENNSYLVANIA  
PROPOSALS. SIMILAR PROJECT ON BEHALF OF CONNECTICUT IS  
YIELDING COMPARABLE RESPONSE.

2. THIS EXPERIENCE REINFORCES OUR VIEW THAT STATE  
DELEGATIONS ATTENDING MAY 13-14 SEMINAR IN PARIS (PARIS  
7343) SHOULD CANVASS THEIR INDUSTRIES BEFORE CONFERENCE  
AND BRING WITH THEM TO PARIS AS MANY SPECIFIC INVEST-  
MENT, JOINT VENTURE AND TRADING OPPORTUNITIES AS  
POSSIBLE. IT MIGHT EVEN BE DESIRABLE TO PREPARE NASDA  
COMBINED LISTING OF SUCH OPPORTUNITIES BY INDUSTRY SO  
THAT FRENCH ATTENDEES CAN REQUEST FURTHER DETAILS FROM  
APPROPRIATE STATE REPRESENTATIVES DURING OR AFTER  
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CCNFERENCE.

3. ALTERNATIVELY FRENCH CHAMBER IS PREPARED TO TRANS-  
LATE AND DISTRIBUTE INDIVIDUAL STATE LISTINGS TO ITS  
FRENCH MEMBERS AT COST (ABOUT \$900 IN PENNSYLVANIA  
CASE) UPON REQUEST, AND HAS SO INFORMED STATE  
OFFICES IN EUROPE.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SEMINARS, FOREIGN INVESTMENTS, INVESTMENT PROGRAMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750122-0282  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Reference:** n/a  
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**Review Authority:** ShawDG  
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**Secure:** OPEN  
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**Subject:** PREPARATION OF STATE PROPOSALS FOR PARIS INVEST IN USA CONFERENCE  
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